

Press Release

For Immediate Distribution

VSTECS Starts FY2026 Strong as Revenue Surges 51% YoY to RM1.05 billion in 1Q FY2026

KUALA LUMPUR, 20 MAY 2026 - VSTECS Berhad (“VSTECS”, 偉仕佳杰, Stock Code:5162), Malaysia’s leading Information & Communications Technology (“ICT”) distributor, today announced a strong start to FY2026 driven by growth across all business segments.

For the first quarter ended 31 March 2026 (“**1Q FY2026**”), VSTECS recorded revenue of RM1.05 billion, representing an impressive 51% year-on-year (“**YoY**”) increase. The Group’s **Enterprise Systems** segment emerged as the main contributor to growth, surging 75% YoY on the back of higher deliveries for AI-related data centre (“**DC**”) infrastructure and public sector projects. Meanwhile, the **ICT Distribution** segment continued its strong momentum with revenue rising 40% YoY, driven by sustained demand for devices and higher purchases by consumers and channel partners ahead of price increases. The **ICT Services** segment also delivered steady growth, with revenue increasing 11% YoY due to higher demand for services & cloud subscriptions.

Commenting on the robust performance, Chief Executive Officer of VSTECS, **Mr. JH Soong <宋昭雄>** said: “We started FY2026 on a strong footing and historically, our performance tends to gain further momentum as the year progresses. Our first quarter performance reflects the positive trajectory we are seeing for the year ahead.”

“The key growth catalyst this year is expected to come from the **Enterprise Systems** segment, supported by continued public sector technology investments, in line with Malaysia’s digital economy ambitions. Demand for AI-related DC infrastructure is also gaining traction and we expect contributions from this segment to increase progressively moving forward as more DCs are commissioned. While there are temporary supply chain challenges arising from the global memory chip shortage, which caused some extended shipment lead times for server and storage equipment, the underlying demand remains healthy and our order pipeline continues to be encouraging.”

“Our **ICT Services** segment is also expected to benefit alongside the growth in enterprise deployments, as increasing infrastructure rollouts naturally drive demand for integration, maintenance and managed services. Cloud subscriptions continue to grow steadily and now form a meaningful recurring component of the segment’s revenue base.”

“For the **ICT Distribution** segment, the addressable market continues to expand towards younger consumers as technology becomes increasingly embedded in everyday lifestyles. Consumers are increasingly owning and using multiple connected devices across education, work, entertainment and daily living, supporting a sustained demand for devices. The coming wave of next generation AI-enabled consumer devices is expected to drive further adoption, reinforcing the ICT Distribution segment’s role as an important pillar of the Group.”

“Global enterprises are increasingly transitioning from AI experimentation towards commercial deployment and Malaysia is approaching a similar inflection point. Emerging trends such as tokenisation are expected to drive significantly higher AI usage and compute consumption over time. Having established the necessary building blocks across infrastructure, solutions and services, VSTECS is strategically positioned to capture and monetise long-term opportunities arising from the expanding AI ecosystem over the coming years”, he added.

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ABOUT VSTECS BERHAD

VSTECS Berhad (“VSTECS”) and its subsidiaries are a leading distribution hub for Information & Communications Technology (“ICT”) products, enterprise systems and provides ICT support and technical services in Malaysia. Listed on the Main Market of Bursa Malaysia Securities Berhad, VSTECS is an associate company of VSTECS Holdings (Singapore) Limited, which is in turn held by VSTECS Holdings Limited, a company listed on the Hong Kong Stock Exchange.

VSTECS distributes a comprehensive range of ICT products with over 40 leading principals and a nationwide channel network of more than 4,000 resellers comprising retailers, system integrators and corporate dealers. For more information, please visit www.vstecs.com.my.

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