

VSTECS to Distribute Schneider Electric's APC Power Management and Data Centre Products

Kuala Lumpur, Malaysia, 22 March 2023 – **VSTECS Berhad** (**VSTECS**, 偉仕佳杰, Stock Code:5162) (“**VSTECS**” or the “**Group**”), Malaysia’s leading Information & Communications Technology (“**ICT**”) distributor, through its wholly-owned subsidiary, VSTECS Astar Sdn Bhd, is now authorised to distribute Schneider Electric’s uninterruptible power supplies (“**UPS**”), sold under its flagship brand, APC, an industry leader in physical infrastructure and software solutions. As data centres have become more critical to the operations of businesses and organisations, the demand for reliable and continuous power supply has increased. Power solutions and UPS are important and represent a significant market within the data centre industry. This is highly complementary to the core offerings of VSTECS’ Enterprise Systems segment where our clients require a reliable and uninterrupted power supply to ensure continuous operation of their mission-critical IT infrastructure.

Mr. JH Soong, Chief Executive Officer of VSTECS Berhad stated: “This partnership is an exciting opportunity for VSTECS. By offering power solutions to data centres, we will be able to provide a more comprehensive solution to our enterprise clients, enhancing the overall value proposition. The increasing investments in data centres in Malaysia have led to the need for reliable power backup solutions to ensure uninterrupted operations and prevent data loss. APC also offers intelligent solutions which reduce energy consumption, lower carbon emissions and promote sustainable practices, increasing its appeal to enterprises as the world becomes increasingly concerned about environmental impacts.”

Adrian Koh, Head of Secure Power Division Malaysia & Brunei of Schneider Electric, said: “As the leader in the digital transformation of energy management and automation, Schneider Electric wants to make the next generation of data centres much more sustainable. Through APC by Schneider Electric, we recognise that with the right UPS, data centre operators can meet sustainability objectives by increasing resiliency to maximise uptime, boosting energy efficiency, and improving adaptability to a growing local market. Hence, we are proud to work with VSTECS to empower Malaysian businesses to make the most of our energy and resources, while bridging progress and sustainability for all.”

About VSTECS Berhad

VSTECS Berhad (“VSTECS”), and its subsidiaries, is a leading distribution hub for Information & Communications Technology (“ICT”) products, enterprise systems and provides ICT support and technical services in Malaysia. Listed on the Main Market of Bursa Malaysia Securities Berhad, VSTECS is an associate company of VSTECS Holdings (Singapore) Limited, which is in turn held by VSTECS Holdings Limited, a company listed on the Hong Kong Stock Exchange.

VSTECS distributes a comprehensive range of ICT products with over 40 leading principals with a nationwide channel network of more than 4,600 resellers comprising retailers, system integrators and corporate dealers. For more information, please visit www.vstecs.com.my.

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About Schneider Electric

Schneider’s purpose is to **empower all to make the most of our energy and resources, bridging progress and sustainability** for all. We call this **Life Is On**.

Our mission is to be your **digital partner for Sustainability and Efficiency**.

We drive digital transformation by integrating world-leading process and energy technologies, end-point to cloud connecting products, controls, software and services, across the entire lifecycle, enabling integrated company management, for homes, buildings, data centers, infrastructure and industries.

We are the **most local of global companies**. We are advocates of open standards and partnership ecosystems that are passionate about our shared **Meaningful Purpose, Inclusive and Empowered** values. www.se.com/my

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